

Alliance Agreement

Sheet Metal and Air Conditioning Contractors National
Association, Indiana Chapters,
Sheet Metal Workers International Association, Local 20,
and the
Indiana Department of Labor

June 26, 2008



The Indiana Department of Labor (hereinafter "IDOL") and the Sheet Metal and Air Conditioning Contractors National Association, Indiana Chapters, and the Sheet Metal Workers International Association Local 20 (hereinafter collectively referred to as "SMACNA"), agree that entering into an Alliance Agreement is a benefit to all groups. The Alliance shall be a cooperative agreement involving IDOL and participating SMACNA members.

SMACNA member companies may request INSafe consultations and shall be given priority in scheduling onsite visits. INSafe may provide safety programs, site safety consulting and/or field services in accordance with its standard operating procedures. INSafe may also provide site specific or strategic industrial hygiene services in accordance with its standard practices.

Indiana Department of Labor recognizes the long standing relationship between Safety Resources and SMACNA. This agreement recognizes that Safety Resources will play a vital and continuing role in the delivery of services and development of programs for SMACNA.

INSafe shall consult with Safety Resources to develop a strategic industrial hygiene plan for SMACNA membership.

INSafe and IOSHA will provide speakers, as available, for any SMACNA or SMWIA Local 20 meetings, seminars, trainings, etc., as requested.

SMACNA shall provide a list of member companies that wish to participate in the Alliance to IDOL. Members who seek a consultation with INSafe consultants may make that contact directly with INSafe through the Department internet scheduling portal: <http://www.in.gov/dol/insafeconsultation>. Quarterly, the Alliance participants shall report their Total OSHA Recordable Rate and DART (Days Away, Restricted, and Transferred) Rate to SMACNA. SMACNA shall report these numbers in an aggregate form to IDOL for the purpose of tracking overall trends in injury rates for SMACNA.

IDOL and SMACNA will work together to achieve the following outreach and communication goals:

- IDOL will provide expertise in developing information on the recognition and prevention of workplace hazards, and to provide expertise in developing ways of communicating such information. IDOL will speak, exhibit, or appear at SMACNA conferences, meetings and major industry trade shows as available and requested.
- INSafe will consult with Safety Resources and participate in the delivery of current safety group wide training programs.

- SMACNA will share information with IDOL personnel and industry safety and health professionals regarding SMACNA best practices or effective approaches and publicize results through outreach by SMACNA and through IDOL events, print media, etc.
- SMACNA will promote and encourage member company participation in INSafe programs such as the Consultation Program and its INSHARP Program.
- INSafe will provide strategic industrial hygiene assistance to SMACNA at no cost to the participants. This work will be used to develop a common exposure picture for similar work applications within member companies.

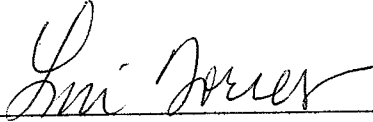
The Indiana Department of Labor's Alliances provide parties an opportunity to participate in a voluntary cooperative relationship with IOSHA for purposes such as training and education, outreach and communication, and promoting a national dialogue on workplace safety and health. These Alliances have proved to be valuable tools for both IDOL and its Alliance participants. By entering into an Alliance with a party, IOSHA is not endorsing any of that party's products or services; nor does the Agency enter into an Alliance with the purpose of promoting a particular party's products or services.

An implementation team made up of representatives of each signatory will meet to develop a plan of action, determine working procedures, and identify the roles and responsibilities of the participants. In addition, they will meet at least two times per year to track and share information on activities and results in achieving the goals of the Alliance. Team members will include representatives of IDOL and SMACNA.

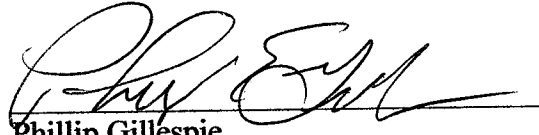
This agreement will remain in effect for two years. Any signatory may terminate it for any reason at any time, provided they give 30 days written notice. This agreement may be modified at any time with the concurrence of the signatories.

Signatures on following page

Dated this 26th day of June, 2008.



Lori Torres
Commissioner
Indiana Department of Labor



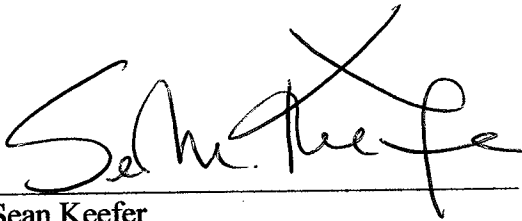
Phillip Gillespie
Executive Director
Sheet Metal and Air Conditioning
Contractors Association of North
America, Indiana Chapters



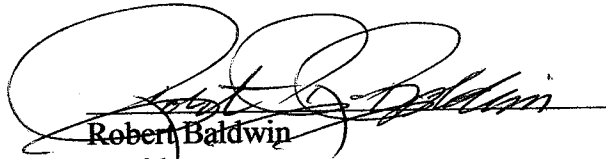
Jeffry Carter
Deputy Commissioner
IOSHA



Gary Pierson
Business Agent
Sheet Metal Workers International
Association Local # 20



Sean Keefer
Deputy Commissioner
INSafe



Robert Baldwin
President
Safety Resources



26 June 2008